

Expert Advisor

Are you ready for a fulfilling position with a rapidly growing, dynamic business centered on consumer advocacy? Timeshare Termination Team, Denver's only timeshare cancellation company, is looking for an experienced sales professional who is a self-motivated, results-driven individual to join our team.

Our new **Expert Advisor** will be responsible for generating and qualifying leads and meeting regular sales goals. Duties include conducting sales presentations on the phone and in-person, negotiating contracts with prospective clients and maintaining detailed sales activity records.

This special person will have a knack for nurturing relationships and building trust and rapport with a variety of individuals. They will have a deep understanding of the sales process, customer service principles and basic business practices. They are a team player who thrives in a fast-paced, energetic environment.

This position requires high attention to detail, accuracy and efficiency, as well as an ethical disposition due to the sensitivity of information handled.

Responsibilities:

- Maintain a client database
- Make sales calls to new and existing clients
- Negotiate with prospective clients
- Prepare and present sales contracts
- Maintain sales activity records and prepare sales reports
- Respond to sales inquiries and concerns by phone, email or in-person
- Ensure customer service satisfaction and good client relationships
- Follow up on sales activity
- Monitor and report on sales activities and follow-up for management
- Participate in sales events

Preferred Experience: Previous experience in a sales role involving delivery of presentations. A proven ability to achieve sales targets. A bachelor's degree preferred, but not required.

Preferred Skills: Microsoft Office, Google One Drive, data entry and CRM proficiency (bonus for Infusionsoft proficiency). Basic office equipment knowledge (computer, copier, fax, multi-line phone system).

Qualifications:

- Excellent phone and in-person communication skills
- Self-motivated and takes initiative to find solutions
- Trustworthy to maintain high level of confidentiality
- Able to adapt quickly to new environments and processes

Benefits: Our team is focused on excellence and consumer advocacy. The environment is upbeat, positive and team-focused. Everyone who demonstrates our values and delivers on their responsibilities thrives and is well-compensated. We provide opportunity for professional and personal growth, as well as flexibility for personal and family priorities.



POSITION OPENING

About Us: Timeshare Termination Team is the only Denver-based timeshare cancellation company that helps owners legally and permanently get rid of their contracts and maintenance fees. Our process is simple and 100% guaranteed. Clients work with a team of advisors and attorneys who specialize in this service. We are in an amazing period of growth as a new business because we stand out as consumer advocates. We understand the uncomfortable and frustrating position our clients are in and we provide a safe and systematic process to solve their problem.

Timeshare Termination Team provides equal employment opportunity to all individuals regardless of their race, color, creed, religion, gender, age, sexual orientation, national origin, disability, veteran status, or any other characteristic protected by state, federal, or local law.